

RENAULT GROUP – Q1 2011
DOMINIQUE THORMANN, CFO

26 APRIL 2011



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TIV EVOLUTION BY REGION: TOTAL INDUSTRY VOLUMES Q1 2011 vs. Q1 2010

GLOBAL*

TIV + 7.2 %

EURASIA

TIV + 66.4 %

EUROPE

TIV - 1.0 %

EUROMED

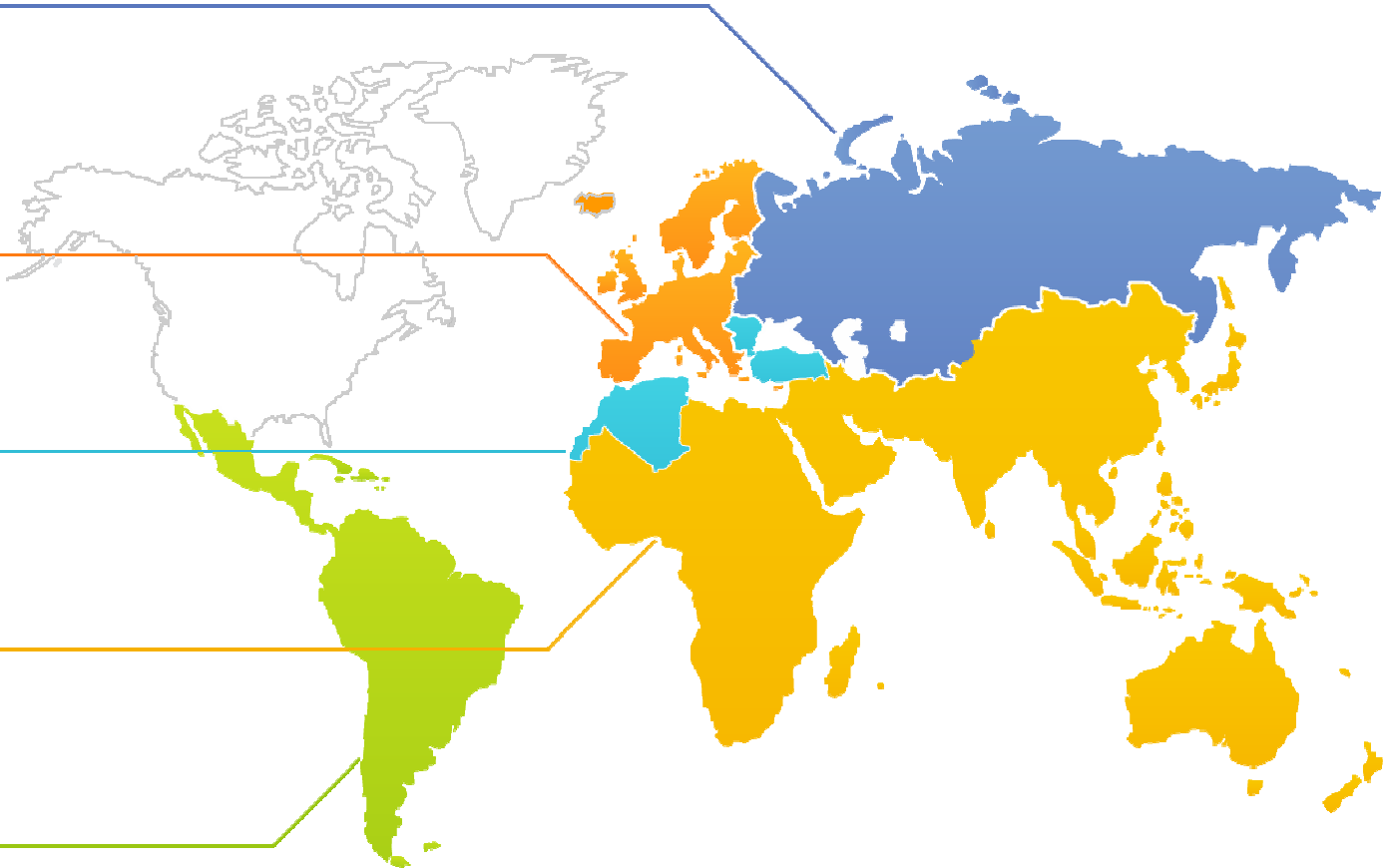
TIV + 37.0 %

ASIA / AFRICA

TIV + 3.5 %

AMERICAS

TIV + 12.6 %



* PC+LCV including USA & Canada



TIV EVOLUTION BY REGION: TOTAL INDUSTRY VOLUMES Q1 2011 vs. Q1 2010

GLOBAL *

TIV + 7.2 %
GROUP + 5.8 %

EURASIA

TIV + 66.4 %
GROUP + 88.2 %

EUROPE

TIV - 1.0 %
GROUP - 3.7 %

EUROMED

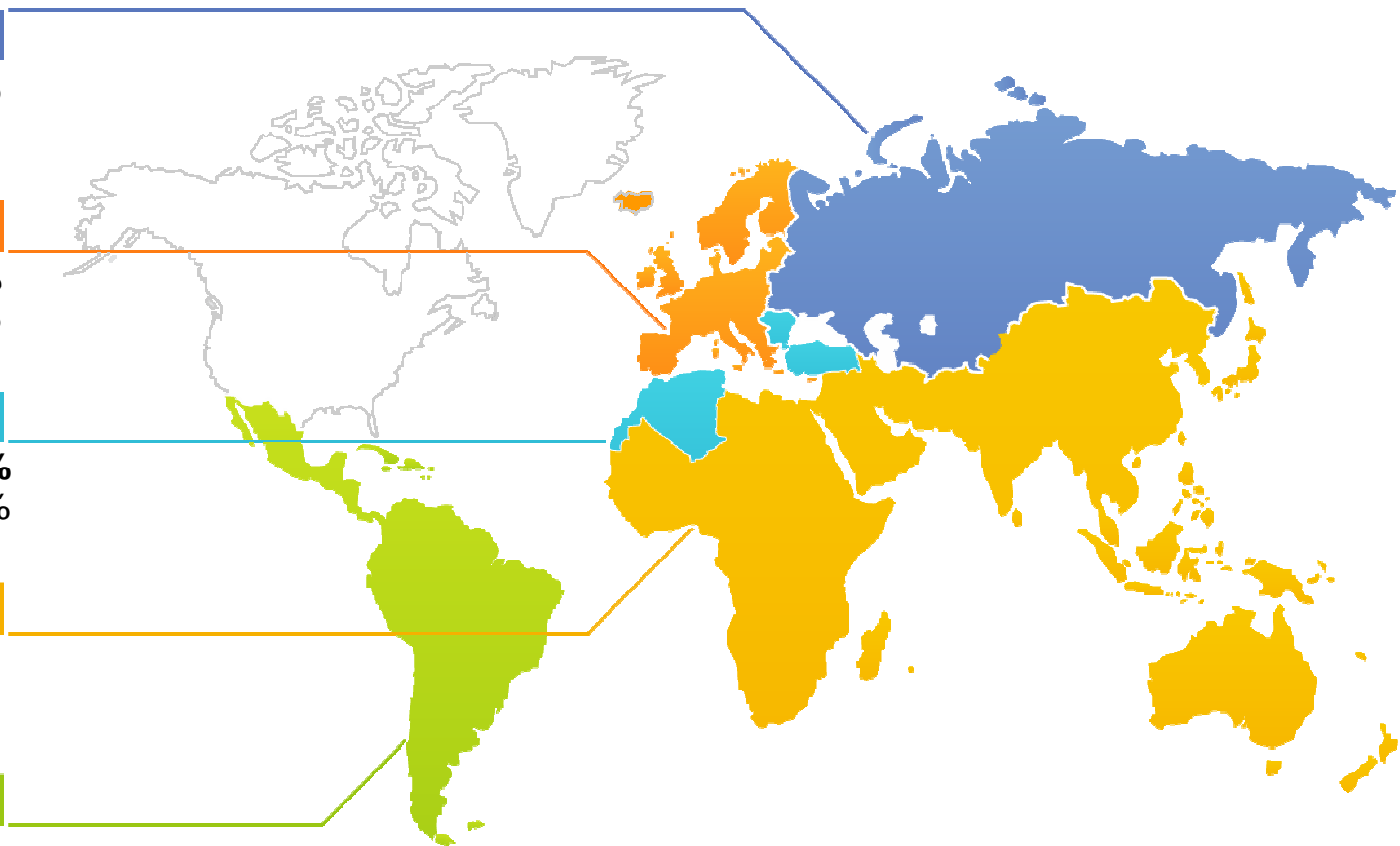
TIV + 37.0 %
GROUP + 33.0 %

ASIA / AFRICA

TIV + 3.5 %
GROUP - 2.3 %

AMERICAS

TIV + 12.6 %
GROUP + 35.3 %

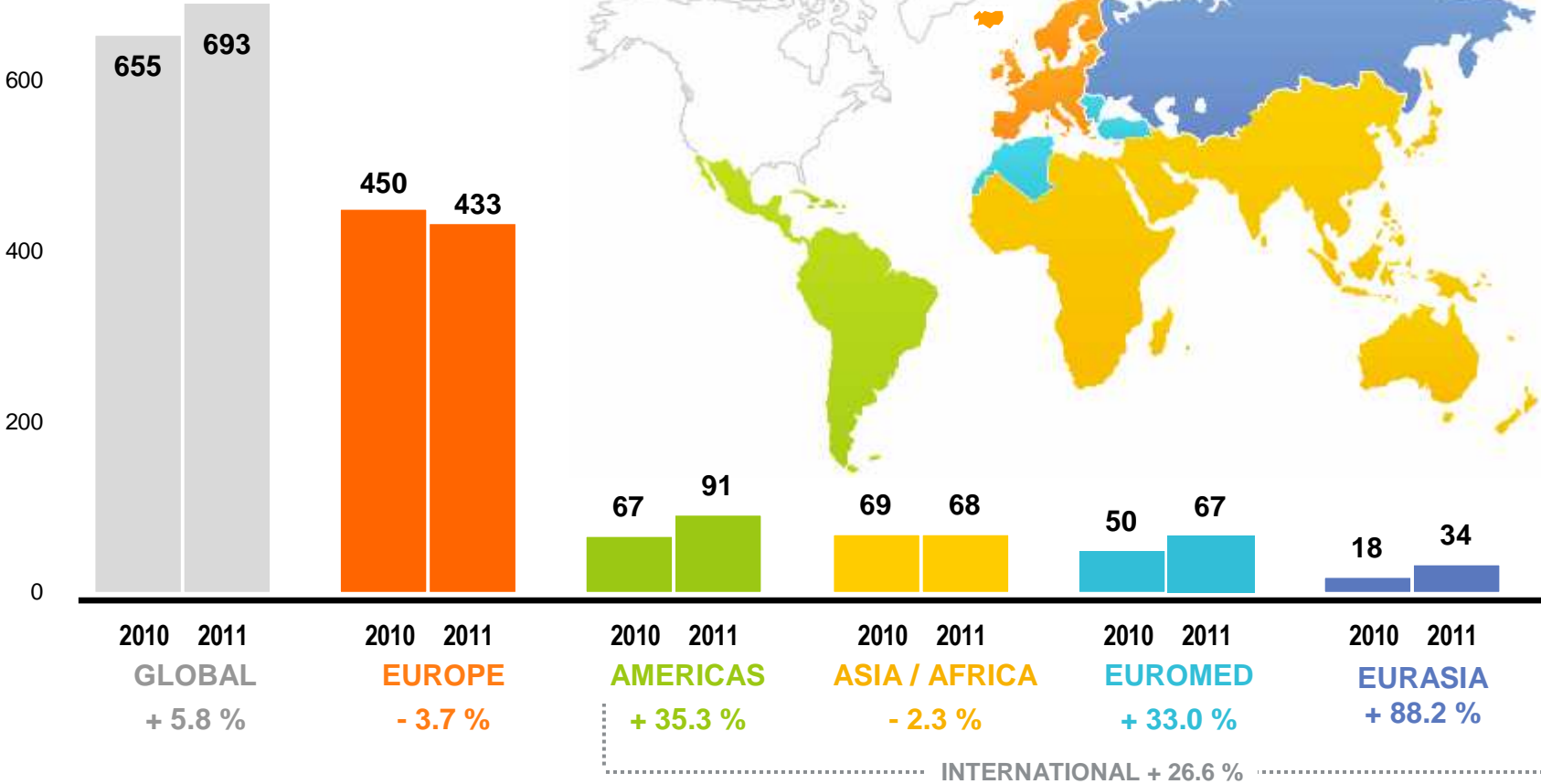


* PC+LCV including USA & Canada















RENAULT GROUP SALES Q1 2011 vs. Q1 2010

INTERNATIONAL SALES MIX AT 37% (+ 6 PTS VS. Q1 2010)

Thousand units
(PC + LCV)



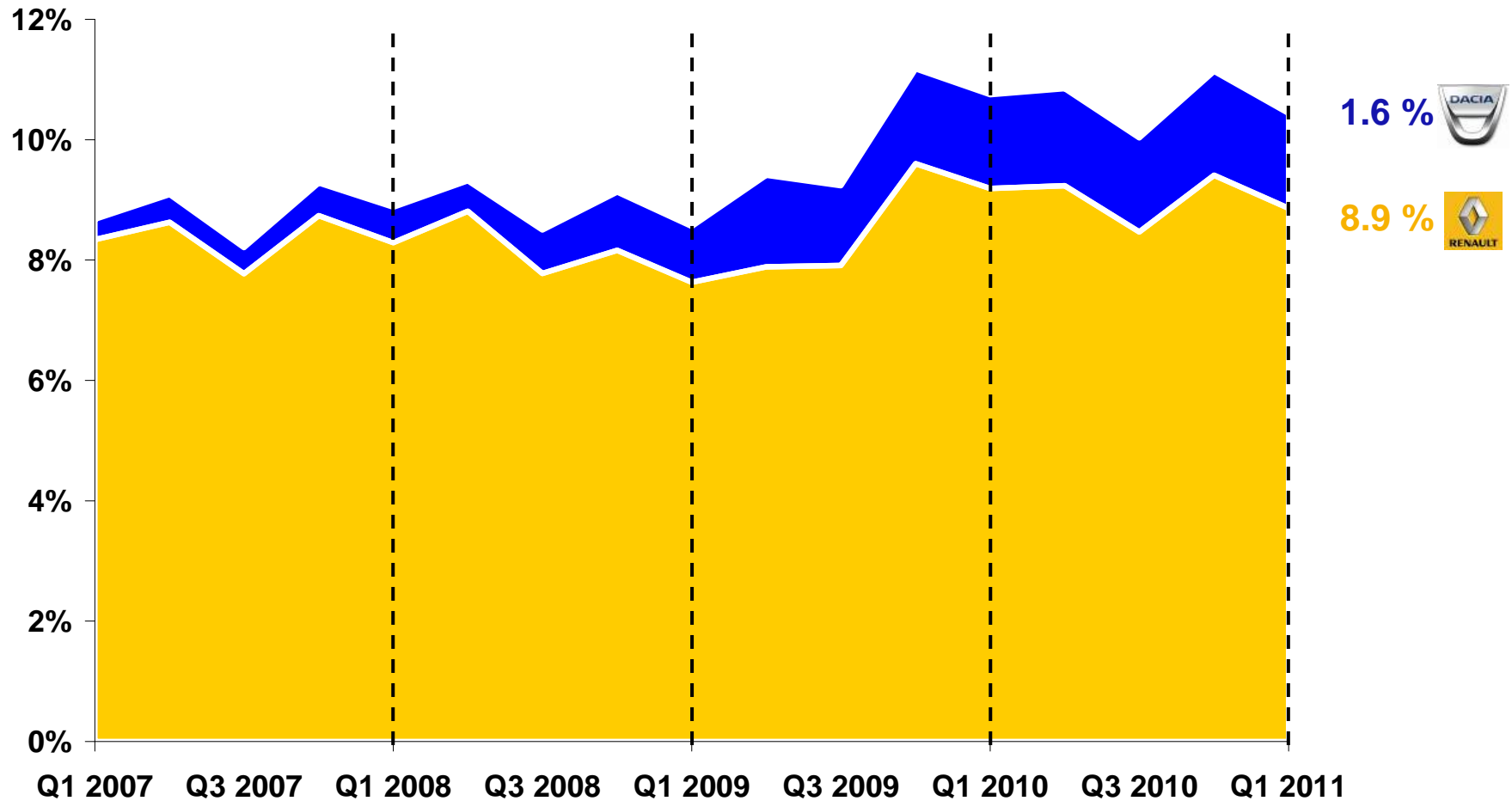
PC+LCV : MARKET SHARE GAINS IN 9 OUT OF OUR TOP 15 MARKETS IN Q1 2011

		UNITS	MARKET SHARE	CHANGE IN MARKET SHARE
	FRANCE	201,938	26.6%	- 2.5
	GERMANY	45,533	5.6%	+ 0.3
	BRAZIL	38,329	4.9%	+ 0.4
	ITALY	31,800	5.7%	- 1.9
	RUSSIA	31,031	6.0%	+ 0.5
	TURKEY	30,179	16.6%	+ 3.3
	SOUTH KOREA	28,447	7.4%	- 4.0
	ARGENTINA	28,385	12.8%	+ 1.0
	BELGIUM/LUXEMBOURG	27 220	13.4%	+ 1.5
	UNITED KINGDOM	25,733	4.1%	- 0.9
	SPAIN	22,869	9.7%	- 0.8
	ALGERIA	20,214	29.4%	- 0.1
	IRAN	20,152	4.9%	+ 2.4
	NETHERLANDS	19,191	9.6%	+ 0.7
	COLOMBIA	13,414	18.2%	+ 3.0

Group PC+LCV

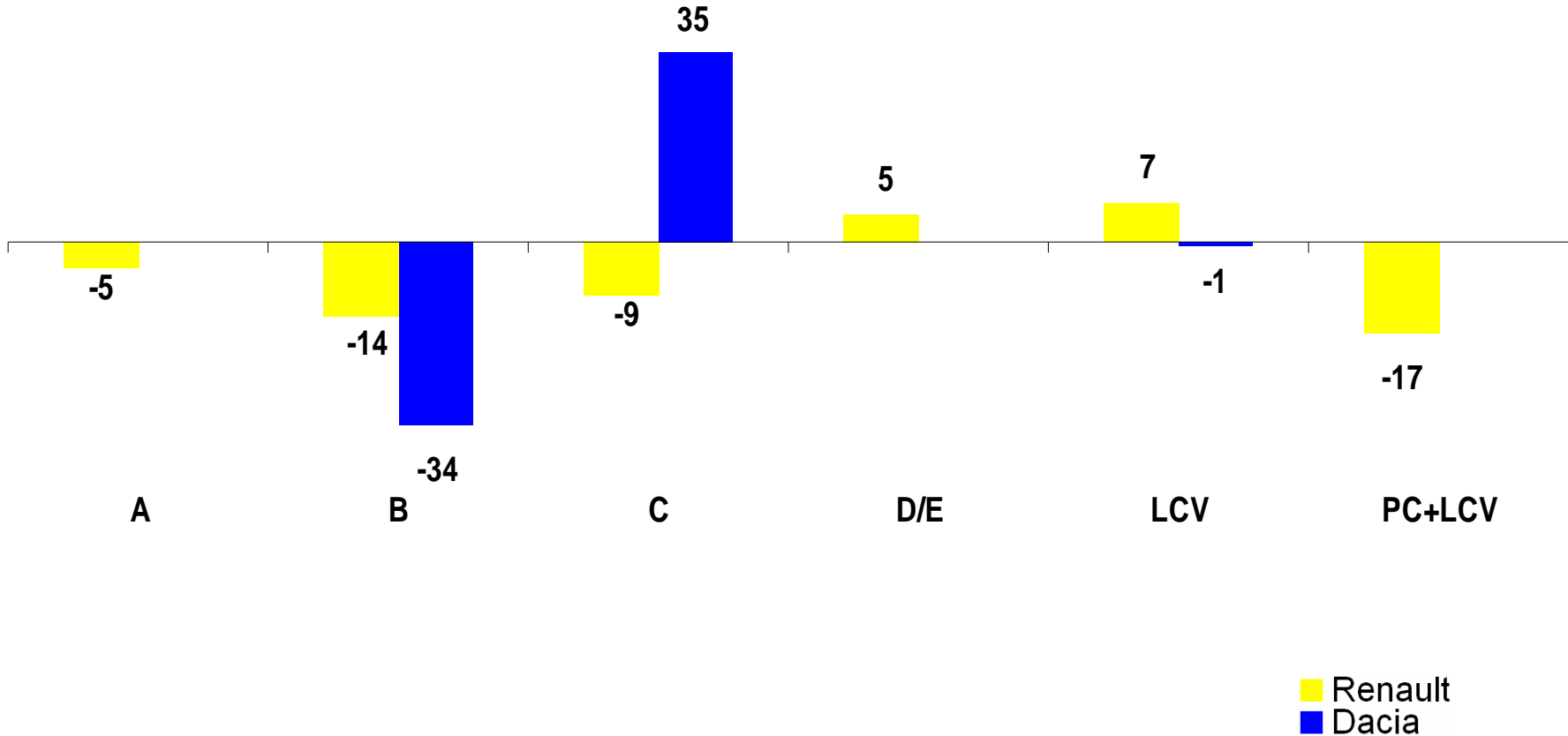
ZOOM EUROPE: MARKET SHARE BY BRAND

GROUP PC+LCV MARKET SHARE IN EUROPE


















ZOOM ON EUROPE: UNIT SALES VARIATION Q1 2011 vs. Q1 2010 SPLIT BY BRAND AND SEGMENT

Change in volumes Europe PC+LCV
In thousand units

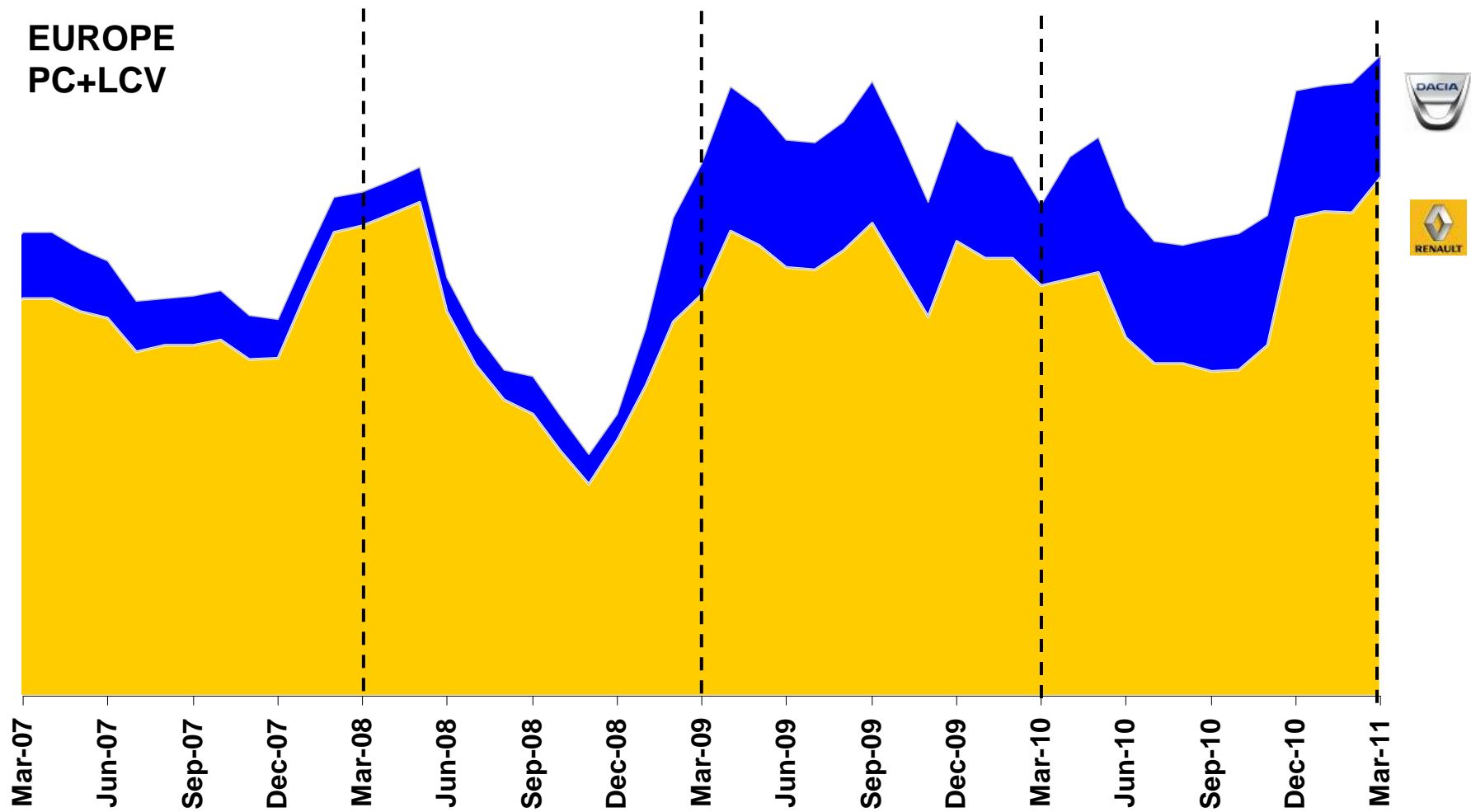


LCV : MARKET SHARE GAINS IN 11 OUT OF OUR TOP 15 MARKETS IN Q1 2011 FIRST BRAND IN EUROPE WITH 15.4% MS (AT +3.2 PTS VS. SECOND)

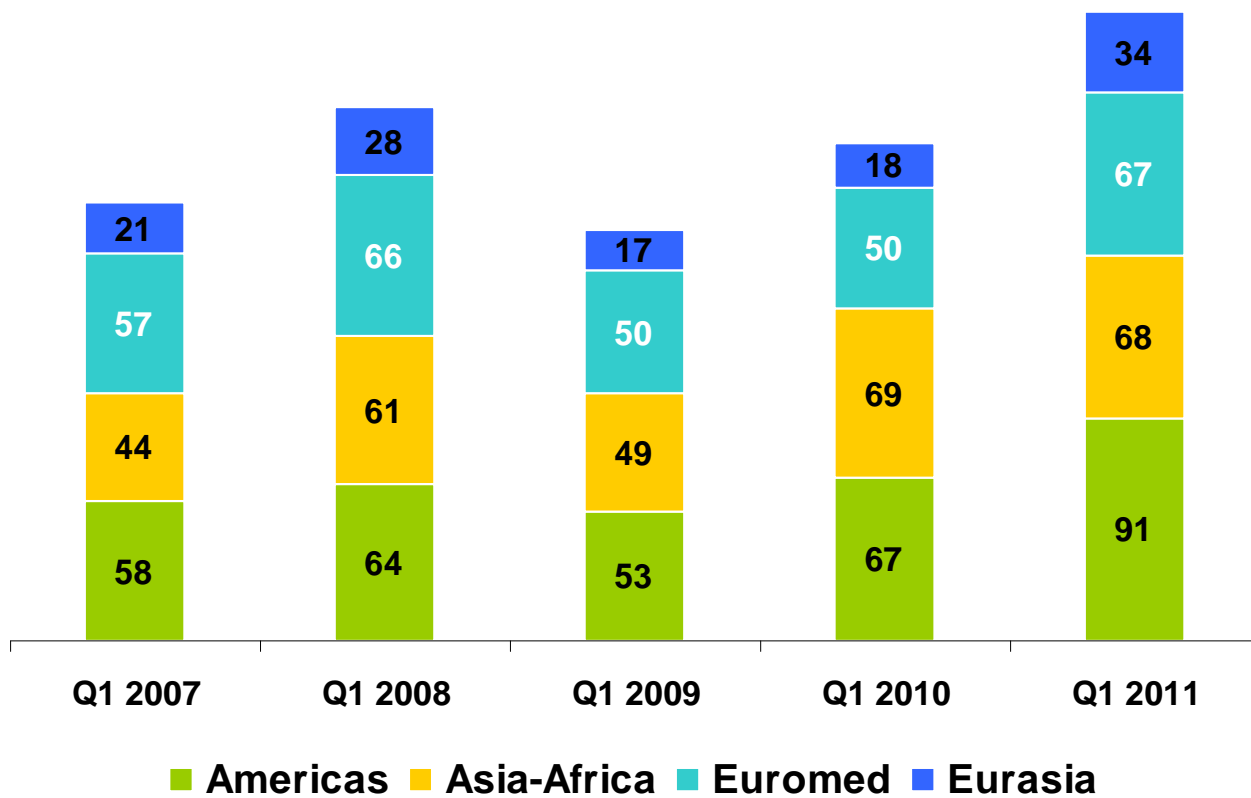
		UNITS	MARKET SHARE	CHANGE IN MARKET SHARE
	FRANCE	36,312	32.8%	- 1.5
	TURKEY	6,797	11.6%	+ 2.1
	UNITED KINGDOM	5,342	7.2%	+ 2.0
	SPAIN	5,023	18.0%	+ 0.8
	GERMANY	4,764	8.9%	+ 0.1
	ARGENTINA	4,641	14.0%	+ 0.9
	BELGIUM/LUXEMBOURG	3,869	19.7%	+ 1.8
	ITALY	3,279	6.6%	- 0.5
	BRAZIL	2,490	2.1%	+ 0.4
	NETHERLANDS	2,471	13.0%	+ 0.9
	ALGERIA	1,925	14.2%	+ 6.2
	POLAND	1,692	16.1%	+ 1.3
	SWEDEN	1,285	12.2%	- 0.9
	PORTUGAL	1,209	13.9%	- 0.7
	MEXICO	1,158	1.5%	+ 0.5

Group LCV

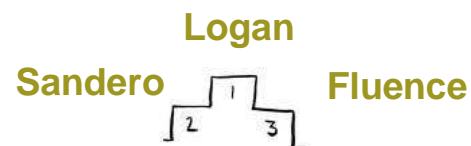
ZOOM ON EUROPE: HIGH ORDER BANK AT END MARCH 2011



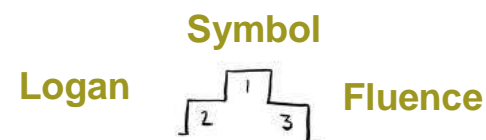
ZOOM ON SALES OUTSIDE EUROPE: STRONG MOMENTUM IN Q1 2011



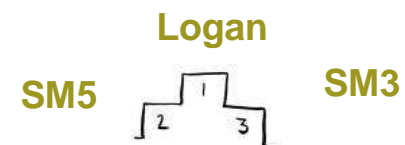
Eurasia M/S: 5.7% (+0.7pt)



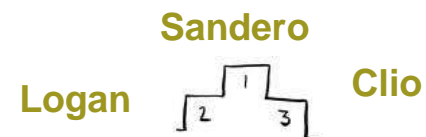
Euromed M/S: 21.8% (-0.7pt)



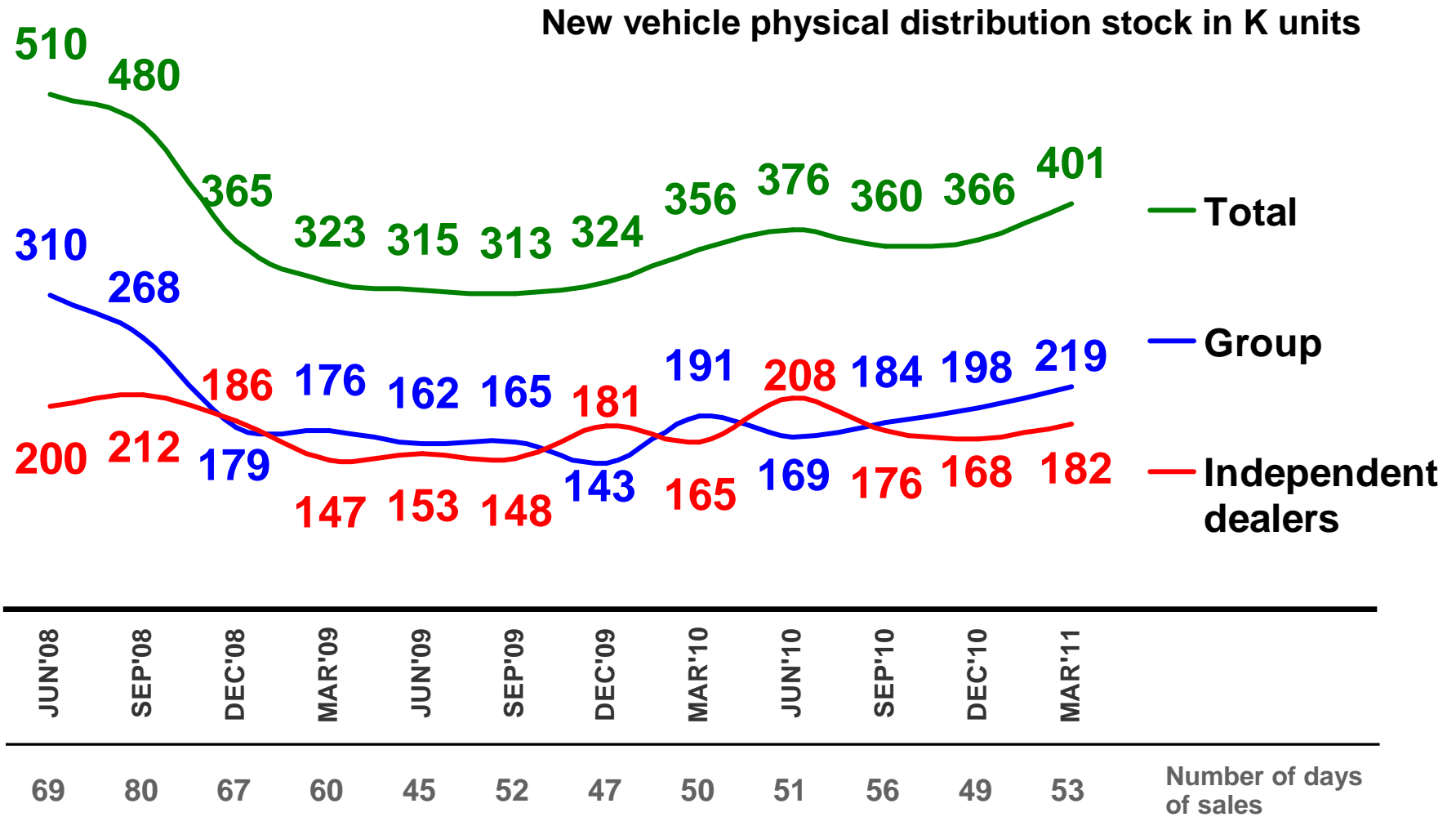
Asia/Africa M/S: 0.8% (=)



Americas M/S: 6% (+1pt)



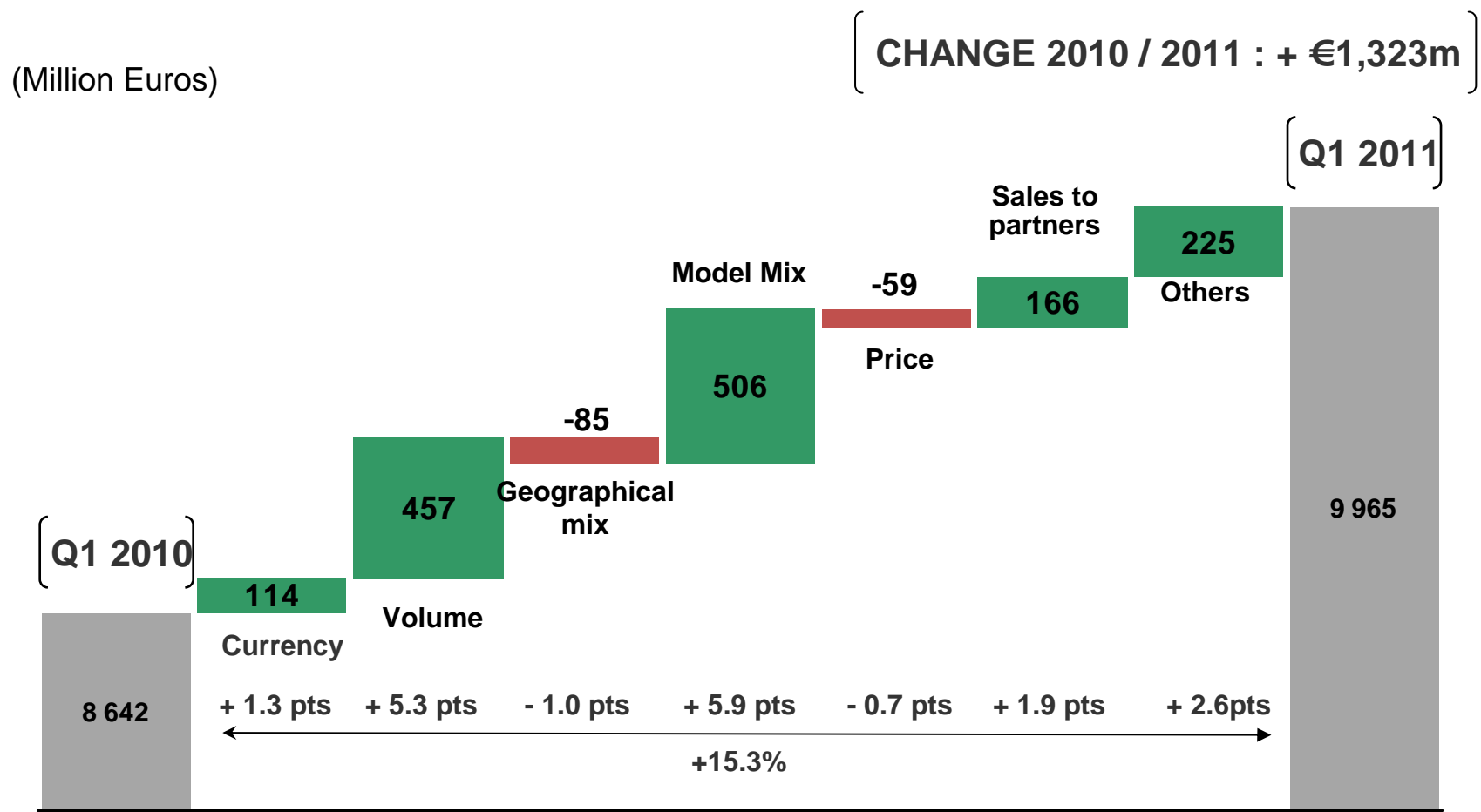
DISTRIBUTION STOCK



RENAULT GROUP REVENUES BY DIVISION IN Q1

<i>In million euros</i>	Q1 2010	Q1 2011	Change (%)
Automotive	8,642	9,965	+ 15.3%
Sales Financing	430	466	+ 8.4%
TOTAL	9,072	10,431	+ 15.0%

AUTOMOTIVE REVENUES VARIANCE ANALYSIS



RCI BANQUE PERFORMANCE

	Q1 2010	Q1 2011	Change (%)
Revenues <i>(in € m)</i>	430	466	+ 8.4%
Average loans outstanding <i>(in € bn)</i>	20.5	22.0	+ 7.3%
New contracts <i>(in thousand units)</i>	227.4	253.1	+ 11.3%
New financing <i>(in € m)</i>	2,286	2,676	+ 17.1%

OUTLOOK 2011

- **2011 TIV PC+LCV**
 - Lower than previous forecast due to global industry supply disruption

- **Tsunami impact: some production slowdown Q2/Q3**
 - Abnormal seasonality on Group change in working capital

- **Current view: 2011 full year outlook confirmed**
 - unit sales and revenues in 2011 above 2010
 - automobile operational free cash flow > €500m
 - CAPEX + R&D close to 9% of group revenues

Q&A

26 APRIL 2011



RENAULT

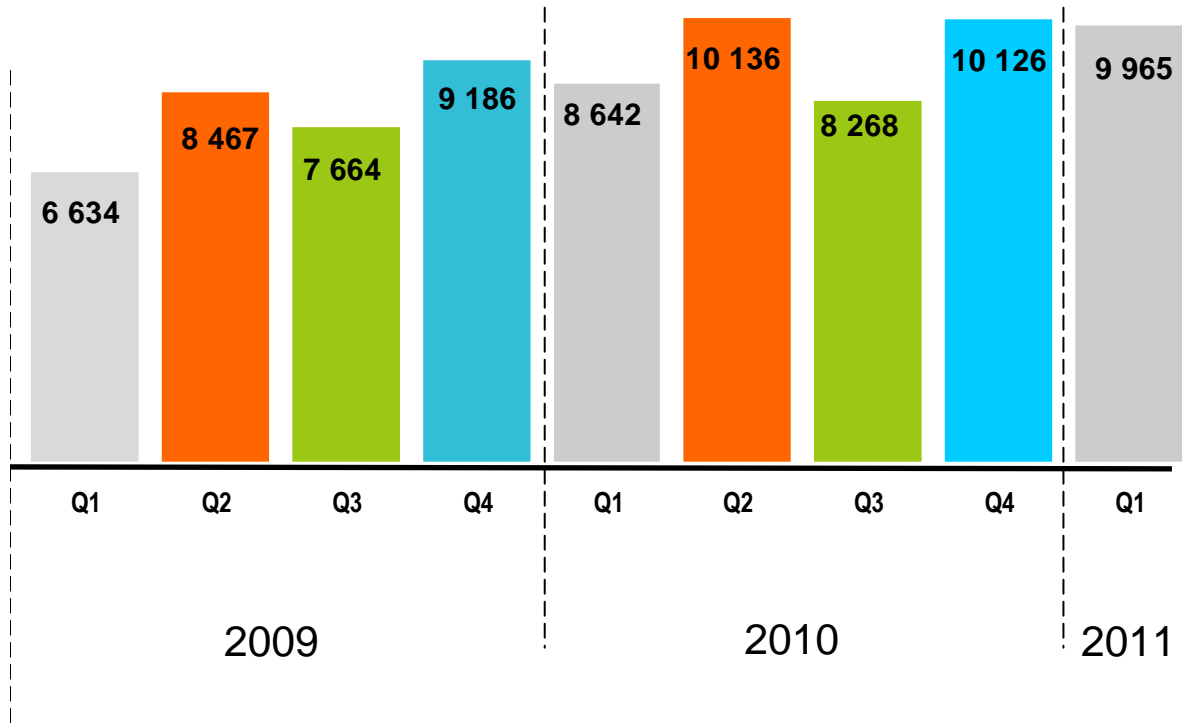
APPENDIX

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PROFORMA EVOLUTION OF AUTOMOTIVE REVENUES



Q1 2011 AUTOMOTIVE REVENUES vs. 2010

€ 9,965 **15.3 %**

Volume **+ 5.9 pts**

Mix/price **+ 5.6 pts**

Currencies **+ 1.3 pts**

Other activities **+ 2.5 pts**

PUBLISHED

million euros

